Tallinna Vesi

Results for the 2nd quarter of 2026

31 July 2026

Presenters

Aleksandr Timofejev

CEO

Member of the Management Board

Taavi Gröön

CFO

Member of the Management Board

€18.61

million in sales

€11.4

dividend payout

€16.56

million investments into assets

100%

tap water quality

1

work accidents

3,241

MWh CHP energy production

100%

wastewater effluent quality

91%

of all customers have a smart meter

Investment projects

Investments into network

- We have reconstructed and built 17.8 km´s of pipeline in 6 months, and 27% of it was reconstructed by trenchless method.
- **Ongoing projects**: reconstruction of Rävala Bvld, Laikmaa and Maakri Streets, Tammsaare Rd, Paldiski Rd and Järvevana Rd. Construction of a **strategic stormwater collector** in Kolde Blvd and Sõle Str.

Investments into water and wastewater treatment plants:

- Reconstruction of **secondary sedimentation tanks** in wastewater treatment plant.
- Reconstruction of **suction tanks** in the main pumping station.
- **Optimization of the wastewater treatment process** project is ongoing.
- Construction of **additional borehole pumping stations** in Lasnamäe area.
- Reconstruction of **ozonation process** in water treatment plant.

Operations update

Tap water quality
Q2: **100%** (2025: 100%)

Leakage rate
Q2: **13.5%** (2025: 12.5%)

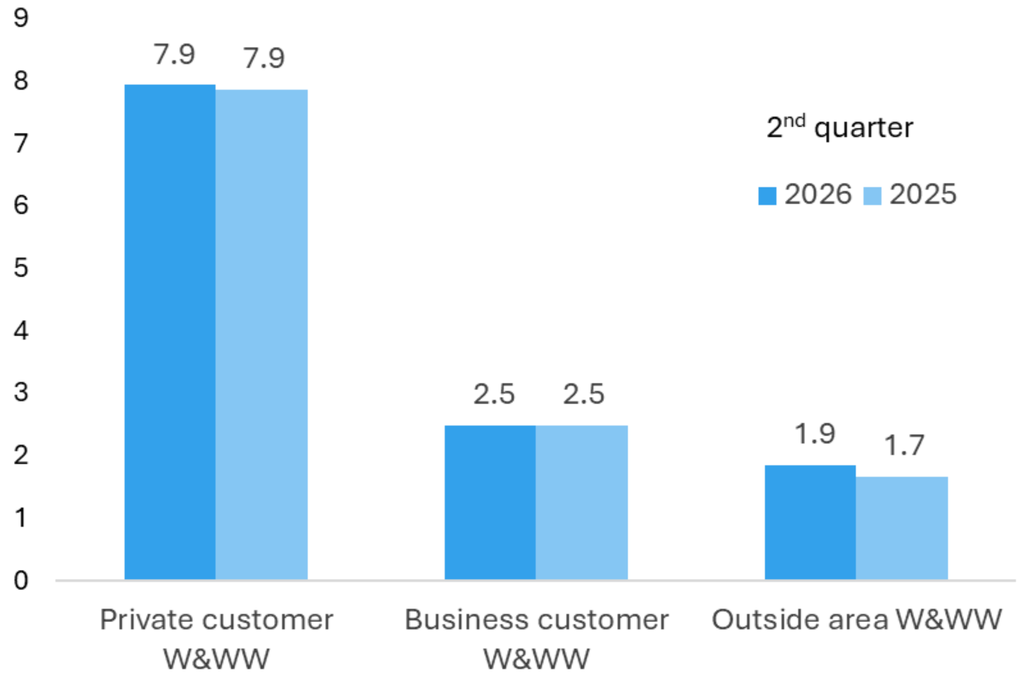
Effluent
Q2: **100%** compliant (2025: 100%)

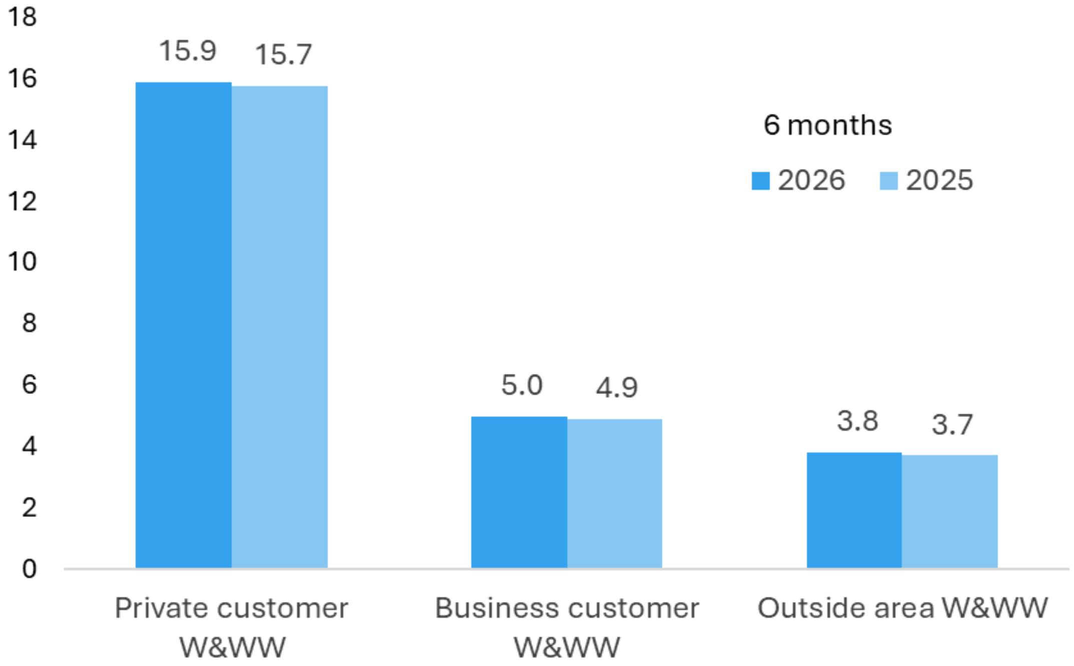
Average duration of water interruption per property
Q2: **1 h 46 m** (2025: 2 h 15 m)

Customer satisfaction
Q2: **3.8** of 5 (2025: 4.0)

Rehabilitation of networks
Q2: **13.0 km** (2025: 13.7 km)

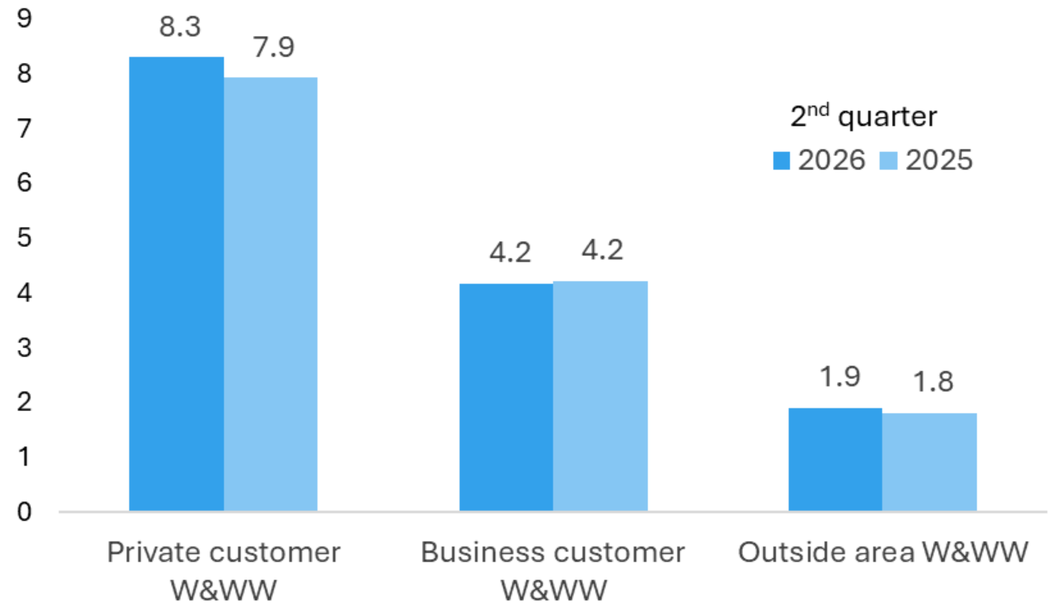
Water and wastewater volumes (m^3 million)

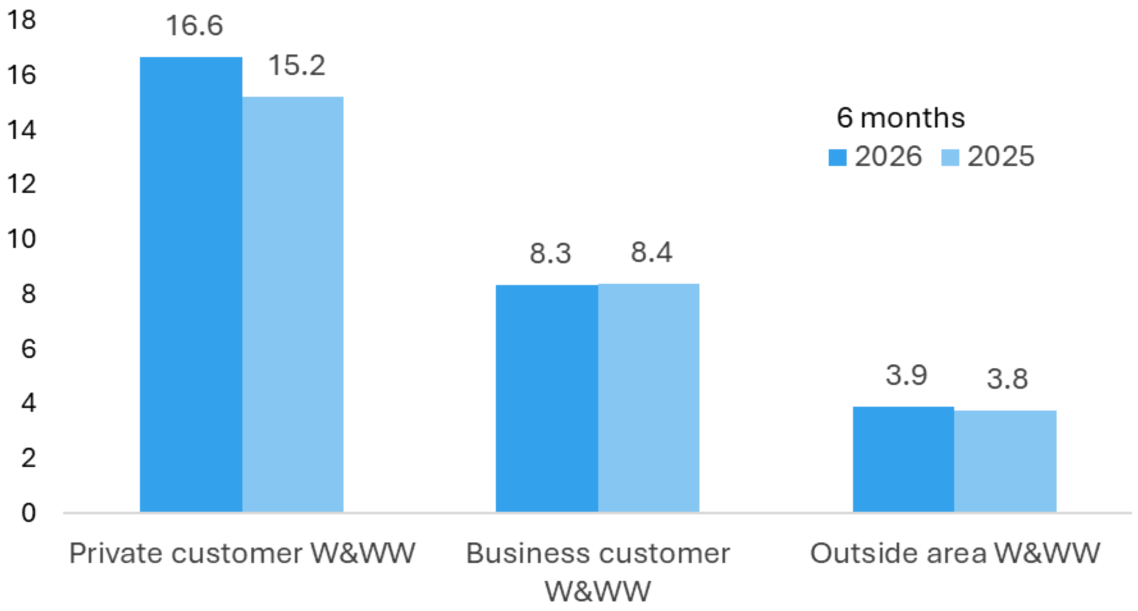




- YTD private customer volumes increased by 0.9% compared to the same period in 2025.
- YTD business customer volumes in the main service increased by 1.7% compared to the same period in 2025.
- YTD volumes of customers outside the service area increased by 2.5% compared to the same period in 2025.

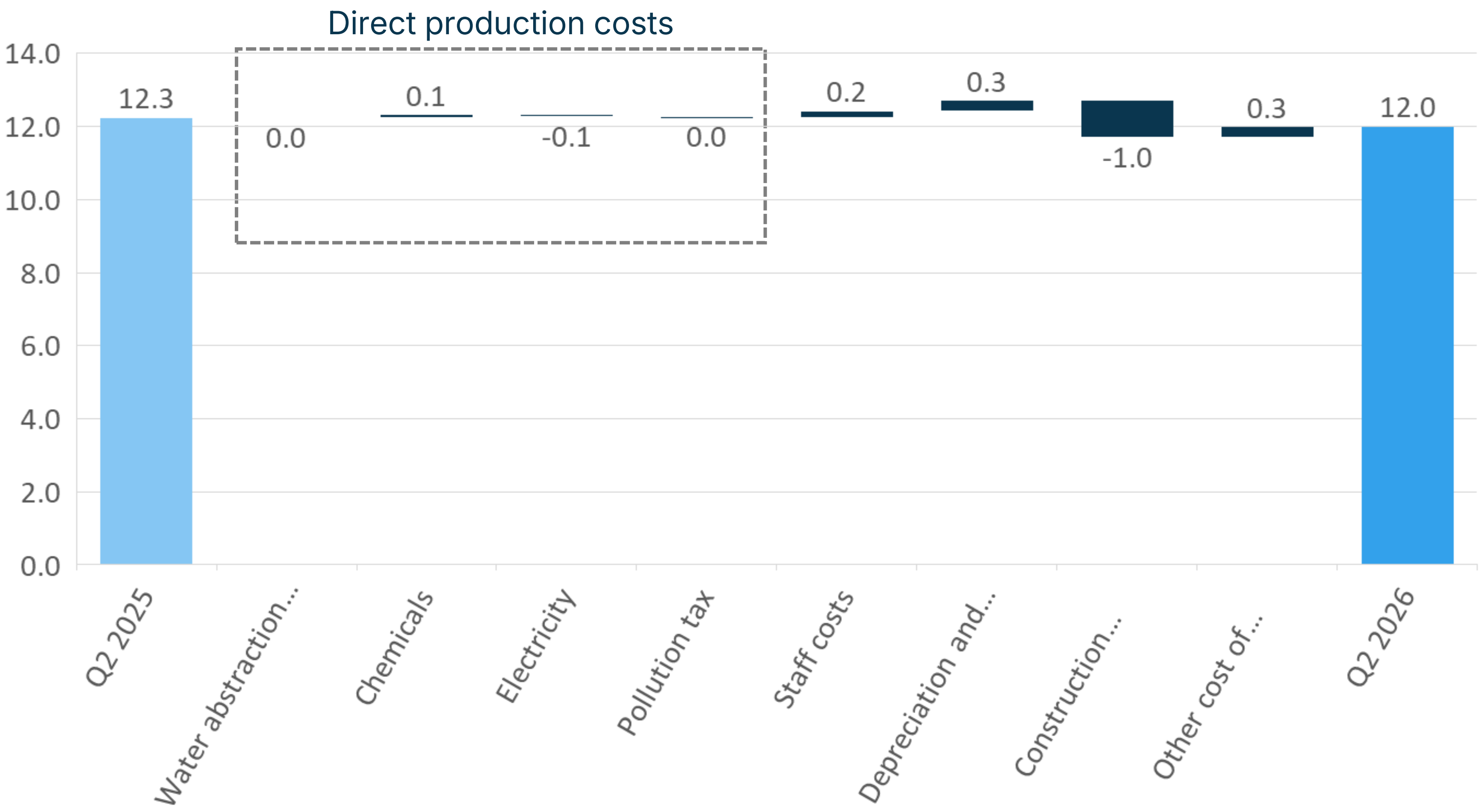
Water and wastewater revenues (€ million)





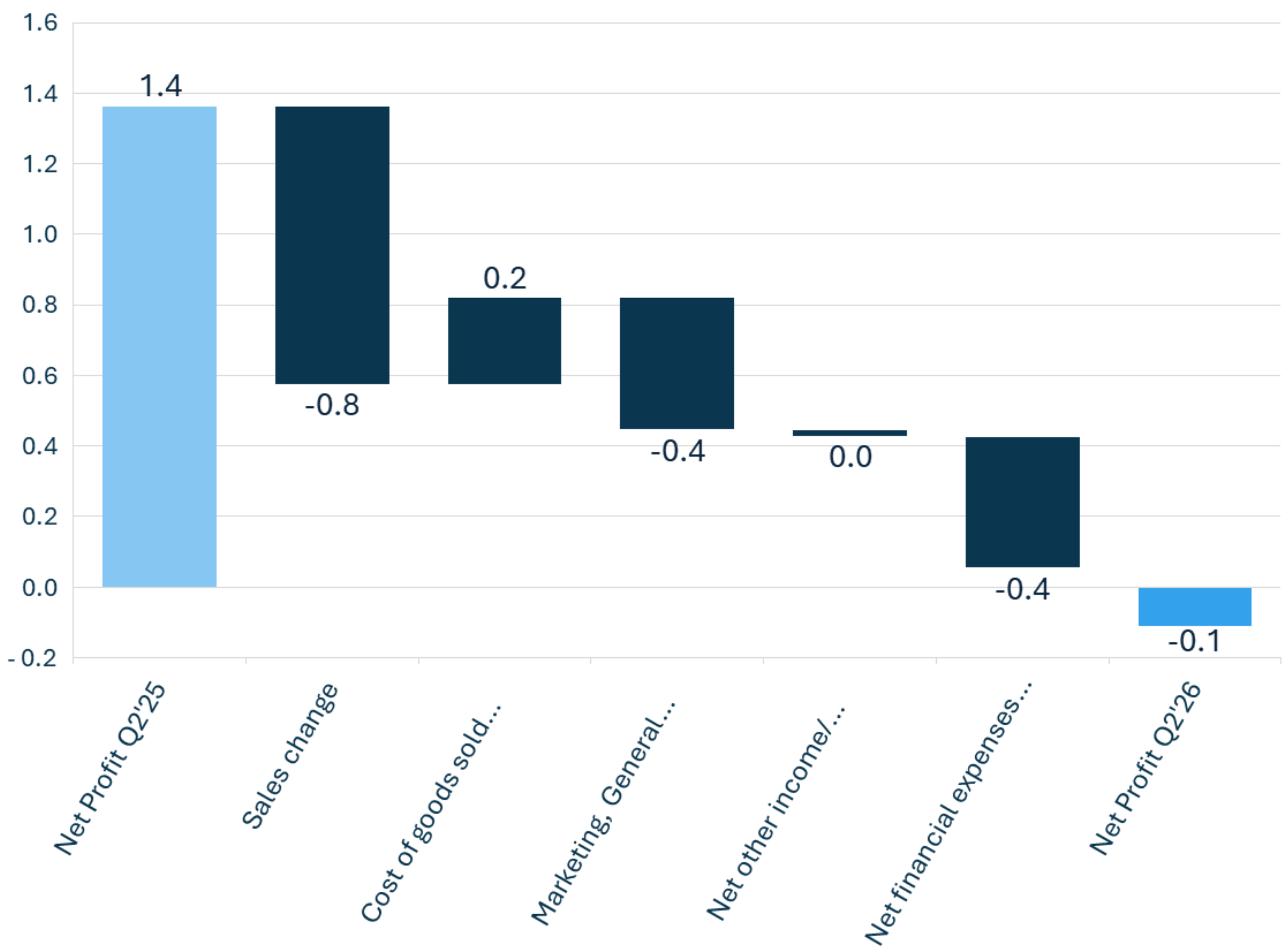
- YTD sales to private customers in the main service area increased by 9.4% to €16.6 million compared to the same period in 2025.
- YTD sales to business customers decreased by 0.5% to €8.3 million compared to the same period in 2025.
- YTD sales to customers outside the main service area increased by 3.1% to €3.9 million compared to the same period in 2025.

Total costs of goods sold Q2 2026 (€ million)



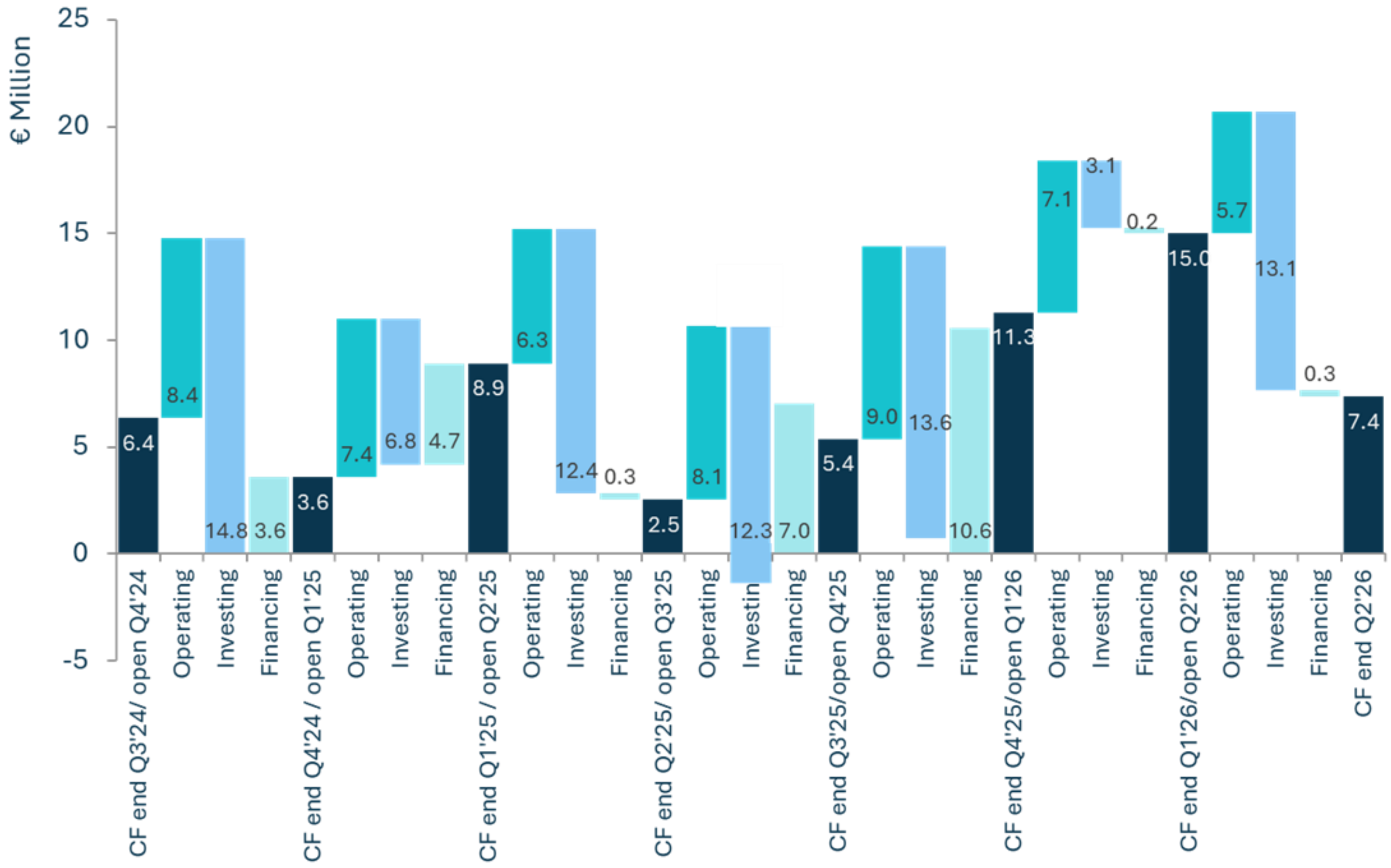
- Total direct production costs remained broadly stable year-on-year, decreasing by 0.9% (€0.02 million) compared to the same period in 2025.
- Staff costs increased by 6.1%.
- Depreciation increased by 12.6%.
- Construction services costs decreased by €1.0 million, reflecting a similar decrease in construction revenue.
- Total cost of goods has decreased by 2.0% on a quarterly basis and increased by 3.3% on a year-to-date basis.

Financial highlights Q2 2026 (€ million)



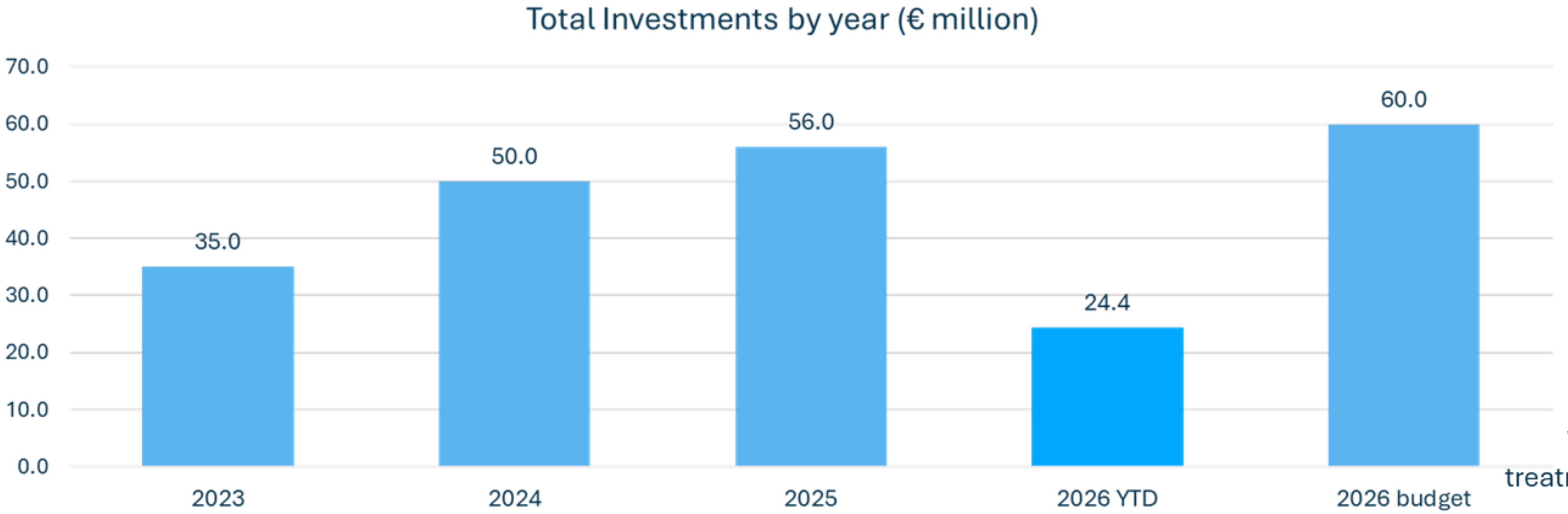
- Net profit in Q2 2026 was a loss of €0.1 million, a decrease of €1.5 million compared with Q2 2025.
- YTD net profit was €4.2 million and was in line with the annual business targets.
- Q2 sales revenue decreased by 4.1% to €18.6 million compared with the corresponding period in 2025, driven by lower revenue from construction services.
- Administrative and marketing expenses increased by 20.4% compared with the same period in 2025, primarily driven by higher IT, outsourced services, and personnel costs.
- Financial expenses increased due to higher debt levels and rising base interest rates.

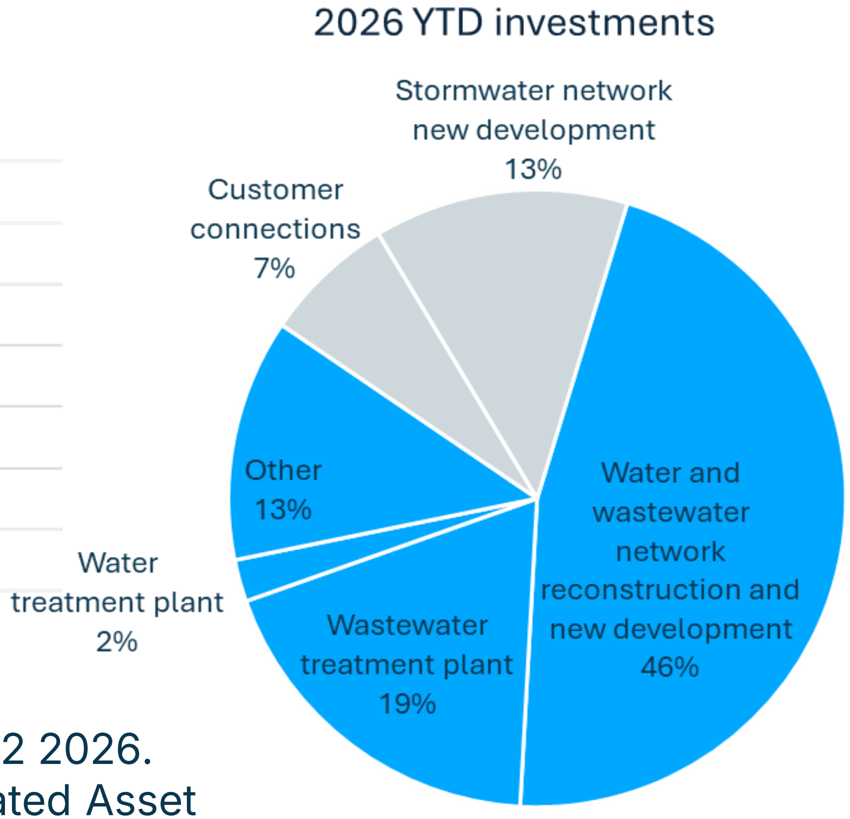
Cash position



- Compared to the end of the previous quarter, the cash balance decreased by €7.6 million, due to investing activities, which exceeded the positive operating cash flow generated during the quarter.
- Investing activities reduced the cash balance by €13.1 million. Tangible assets amounted to €348.4 million, representing an increase of €13.8 million.
- Financing activities resulted in a net cash outflow of €0.3 million. During the quarter, the company received €20.0 million in loan proceeds, which was largely offset by dividend payments, debt repayments and financing costs.

Investments





- Investments capitalised on the balance sheet totalled to €16.56 million in Q2 2026.
- An estimated 81% of 2026 YTD investments will be included in the Regulated Asset Base (RAB).
- The RAB is reviewed as part of the water price approval process.
- Stormwater network development is financed by the City of Tallinn; customer connections are financed through connection fees.

Q&A session

Operational questions

Aleksandr Timofejev

CEO

Member of the Management Board

IR & financial questions

Taavi Gröön

CFO

Member of the Management Board

Thank you!

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